

October 12, 2017

JOB OPENING

Sales Engineer

This individual will support the sales organization and business development process with product specification or application needs related to developing new business. The successful candidate will also work closely with internal and external engineers and product specifiers to coordinate product design and support related activities. In addition, the Sales Engineer will work closely with management and marketing on sales office support related work. This position is based at our corporate headquarters in Wheaton, IL.

The requirements for this position are as follows:

- Minimum of a four-year college degree in a related agricultural engineering or agricultural technical discipline
- 1 to 5 years of experience in an agricultural related market
- Thorough understanding of agricultural and turf related spraying applications
- Thorough understanding of general agronomic principals and agricultural practices would be a plus
- Ability to communicate clearly and concisely, both verbally and written
- Ability to travel domestically and internationally (25% to 50%)
- Ability to confidently make presentations in front of an audience
- Ability to operate pumps, lab equipment and test stands in a laboratory atmosphere for product evaluation
- Ability to troubleshoot and problem solve quickly and effectively
- Familiarity with mechanical, hydraulic, electrical/electronic and manufacturing processes are an advantage
- Proficiency with Microsoft Office Suite
- Willingness to learn additional software and applications
- Ability to function effectively within a team environment and to adapt to changing team and company needs

Specific duties and responsibilities are as follows, but not limited to:

- Providing technical information and assistance on a broad range of products to sales representatives customers, vendors, team members and production departments as required
- Investigating customer complaints or requests and reporting results and possible recommendations
- Creating product support documentation and technical support literature
- Assembling sales data for evaluative and prospecting purposes
- Assisting the Product Development Engineers in the drafting of product drawings
- Setting up, performing, and reporting on a wide variety of laboratory tests on a broad range of products. This includes both company and competitive products
- Travelling occasionally to visit customers, sales offices and attend trade shows
- Assisting in conducting product related training for sales representatives and customers
- Supporting company goals and objectives
- Working closely with other team members on day-to-day functions
- Working with other market development teams on related projects as necessary
- Accepting additional responsibilities as assigned by the Team Leader

EOE

To apply, please e-mail your resume to: Pat.Maney@teejet.com

TeeJet Technologies is a subsidiary of Spraying Systems Co. and is a leading manufacturer of precision application spray nozzles and accessories, control system technology and application data management.